

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 11 DEC 2002
EUROS IN 000'S
GLOBAL MEDIA (1)

| PRODUCT | Nov Franchise Revenue | YTD(Nov) Franchise Revenue | Prior YTD Franchise Revenue | BMW PRIOR YTD Franchise Revenue | Dec Franchise Revenue | Balance Of Current Year Thru 12/31 Pipeline | Bal Of Cur Year Probability Weighted Pipeline | 2002 Full Year Forecast | 2002 Full Year Plan | BMW 2002 Full Year Plan | Future Year Pipeline(2) | Future Year Pipeline Probability Weighted(2) |
|---|-----------------------|----------------------------|-----------------------------|---------------------------------|-----------------------|---|---|-------------------------|---------------------|-------------------------|-------------------------|--|
| M&A | 1,007 | 30,459 | 28,424 | 2,035 | - | 2,300 | 575 | 31,034 | 49,000 | (17,965) | 104,195 | 12,265 |
| Other Advisory | - | - | 808 | (808) | - | 2,300 | 575 | 31,034 | 49,000 | (17,965) | 104,195 | 12,265 |
| Total Advisory | 1,007 | 30,459 | 29,232 | 1,227 | - | - | - | - | - | - | - | - |
| ABL Origination | - | - | - | - | - | - | - | - | - | - | - | - |
| HYCM | 1,926 | 22,951 | 16,703 | 6,258 | 2,656 | 8,323 | 8,243 | 31,859 | 14,000 | 17,859 | 14,071 | 3,518 |
| Leverage Loan Fees | 2,860 | 17,668 | 12,116 | 5,653 | - | 7,729 | 5,361 | 23,319 | 14,000 | 9,319 | 62,831 | 28,663 |
| Project Finance | - | - | - | - | - | - | - | - | - | - | - | - |
| Leveraged Portfolio Revenue | - | - | - | - | - | - | - | - | - | - | - | - |
| Real Estate Investment Banking | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Debt Products | - | - | - | - | - | - | - | - | - | - | - | - |
| Equity Underwriting | 4,787 | 40,928 | 28,818 | 12,111 | 2,656 | 18,952 | 11,683 | 55,177 | 28,000 | 27,177 | 76,902 | 32,211 |
| Private Placement-Equity | 22,414 | 56,430 | 38,078 | 18,353 | - | 17,500 | - | 56,430 | - | 56,430 | 42,029 | 8,477 |
| Structured Equity Transactions Group | - | 908 | 84 | 823 | - | - | - | 908 | - | 908 | - | - |
| Total Equity | 27,414 | 57,338 | 38,324 | 19,015 | - | 17,500 | - | 57,338 | 49,000 | 8,338 | 42,029 | 6,477 |
| Capital Benefit / Treasury Allocation | - | - | - | - | - | - | - | - | - | - | - | - |
| Other Global Markets | - | - | 900 | (900) | - | - | - | - | - | - | - | - |
| GM DCM JV | - | - | 15,705 | (12,848) | - | - | - | 2,856 | - | 2,856 | - | - |
| Legacy PF / Telecom / LA Portfolio - NIM | - | 2,856 | 2,833 | (2,683) | - | - | - | - | - | - | - | - |
| Principal Investing / PE Exceptions / Other | (76) | 3,065 | (687) | 4,032 | - | - | - | 3,065 | - | 3,065 | - | - |
| Total Legacy Portfolios / Cross Selling / Other | (76) | 5,921 | 16,321 | (12,400) | - | - | - | 5,921 | 14,000 | (8,078) | - | - |
| Total Corporate Finance Product | 28,131 | 134,648 | 114,895 | 19,952 | 2,656 | 35,652 | 12,168 | 149,470 | 140,000 | 9,470 | 223,125 | 50,953 |

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) Balance of Pipeline includes all future years

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Global Media Revenues as at 11 Dec.02

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
GLOBAL MEDIA

| PRODUCT | DEAL | Franchise Revenue Nov | Franchise Revenue YTD(Nov) | Franchise Revenue Dec | Other Coverage Groups |
|-----------------------|--|-----------------------------|----------------------------------|-----------------------------|------------------------|
| | Allbritton Communications - General Advisory (News Ch 8) (D020866) | - | 111 | - | NA Lev Fin |
| | AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328) | 1,007 | 3,670 | - | EUR TELE, NA TELE |
| | Aurora Communications - general advisory (D012858) | - | 1,032 | - | None |
| | Bertelsmann - Project Rock / Rock.. (D014619) | - | 2,010 | - | None |
| | EchoStar - acq advisory and financing (GM - HE) (D014601) | - | (145) | - | NA Lev Fin |
| | EchoStar - General Advisory (Vivendi) (D016541) | - | 8,686 | - | None |
| | Fininvest - (Focus) / Focus (ex-Slimfast) (D016069) | - | 250 | - | ITALY |
| | Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840) | - | 2,367 | - | EUR TECH, Rus & Turk. |
| | Impresa/Colina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714) | - | 89 | - | Oth. Eur., PORTUGAL |
| | JCDecaux - acquisition advisory - Project Daedalus / Daedalus. (D022235) | - | 30 | - | EUR TECH, FRANCE |
| | Johnston Press - Acq advisory for RIM / Pacific. (D014213) | - | 2,188 | - | UK |
| | Landmark Communications - general advisory(Retainer 2001-02) (D014724) | - | 203 | - | None |
| | Liberty Media - Acq opportunities in Europe (D016262) | - | 244 | - | EUR SPON, EUR TELE |
| | ProSieben - merger advisory with Kirch Media (Pit Concordia) / Concord (D014982) | - | 750 | - | EUR TECH |
| | Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401) | - | 1,524 | - | EUR TECH |
| | Spectrasite Holdings - Fairness Opinion (SBC) (D022702) | - | 533 | - | NA FIN SPO |
| | StoryFirst - valuation of Russian assets (D025060) | - | 352 | - | None |
| | SuperRadio - general advisory (D000577) | - | 297 | - | None |
| | TIM Brazil - Project Eifel/Phase 1 (strategic alliance) / Eifel - 1. (D014121) | - | 1,578 | - | EUR TELE, ITALY, LA |
| | TMP Worldwide - Project University / University 1 (D013407) | - | 3,408 | - | None |
| | TPI - Project Zamora (Latin American Acquisitions) / Zamora. (D993871) | - | 110 | - | IBERIA |
| | Tribune Co - general advisory (radio assets) (D002234) | - | 1,086 | - | None |
| | TV Globo - Project Waves / Waves ... (D013528) | - | 89 | - | LA |
| Total M&A | | 1,007 | 30,459 | - | |
| Total Advisory | | 1,007 | 30,459 | - | |
| | Adelphia Communications - HY Offering (2Q 01) (D013200) | - | 68 | - | NA TELE |
| | Allbritton Communications - HY (4Q 02) (D020406) | - | - | 2,656 | NA Lev Fin |
| | AMC Entertainment - acq financing for General Cinema (D013398) | - | 462 | - | NA FIN SPO |
| | Carlyle/Welsh - acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503) | (3) | 4,766 | - | NA FIN SPO, NA Lev Fin |
| | EchoStar - HY offering (Hughes Electronics) (D016727) | - | (538) | - | NA Lev Fin |
| | Entercorn Communications - HY offering (1Q 02) (D020888) | - | 1,152 | - | NA Lev Fin |
| | Galaxy Latin America - HY bond offering (1Q 01) (D002033) | - | 1,505 | - | LA |
| | Gray Television - HY offering (4Q 02) (D025884) | - | 386 | - | NA Lev Fin |
| | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959) | - | 5,480 | - | NA FIN SPO, NA Lev Fin |
| | NextMedia Group - HY offering (2Q 01) (D013233) | - | (89) | - | None |

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FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
GLOBAL MEDIA

| PRODUCT | DEAL | Franchise Revenue Nov | Franchise Revenue YTD(Nov) | Franchise Revenue Dec | Other Coverage Groups |
|---------------------------------|--|-----------------------------|----------------------------------|-----------------------------|------------------------------|
| | ProSieben - HY and debt refinancing (D022609) | - | 5,333 | - | EUR SPON |
| | Radio One - HY offering (2Q 01) (D012201) | - | (6) | - | None |
| | Sinclair Broadcast Group - HY offering (4Q 02) (D026013) | - | 243 | - | None |
| | Sinclair Broadcasting - HY offering (1Q 02) (D021370) | - | 536 | - | None |
| | Sinclair Broadcasting - HY Offering (4Q 01) (D016235) | - | 1,206 | - | None |
| | Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465) | 1,929 | 1,929 | - | EUR SPON |
| | Young Broadcasting - HY Offering (4Q 01) (D014961) | - | 527 | - | None |
| Total HYCM | | 1,926 | 22,961 | 2,556 | |
| | Carlyle/Welsh- acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503) | 2,860 | 2,860 | - | NA FIN SPO, NA Lev Fin |
| | Gray Television - bank/equity financing (4Q 02) (D022657) | - | 1,297 | - | NA Lev Fin |
| | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015955) | - | 5,960 | - | NA FIN SPO, NA Lev Fin |
| | Johnston Press - £680mm debt financing for RIM acquisition / Jupiter.- (D014834) | - | 1,980 | - | EUR SPON, UK |
| | Kerasotes Theaters - Bank Financing (3Q 02) (D021255) | - | 659 | - | None |
| | Loews Cineplex Entertainment - exit financing (1Q 02) (D016576) | - | 1,930 | - | NA FIN SPO, NA Lev Fin |
| | ProSieben - HY and debt refinancing (D022609) | - | 1,712 | - | EUR SPON, GERMANY |
| | TF1 - EUR 350mm refinancing - July 2002 (D022100) | - | 151 | - | None |
| | Vivendi Universal Entertainment - Refinancing (D025558) | - | 1,125 | - | EUR SPON, NA MEDIA |
| | Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465) | - | 292 | - | EUR SPON |
| Total Leverage Loan Fees | | 2,860 | 17,968 | - | |
| Total Debt Products | | 4,787 | 40,928 | 2,656 | |
| | Cumulus Media - secondary offering (2Q 02) (D022916) | - | 5,134 | - | None |
| | Digital River - block trade (4Q 01) (D016304) | - | 85 | - | None |
| | Emmis Communications - Block Trade (2Q 02) (D021959) | - | 2,206 | - | None |
| | Entertainment Communications - secondary offering (1Q 02) (D020128) | - | 4,563 | - | None |
| | Gray Television - bank/equity financing (4Q 02) (D022657) | 15 | 5,287 | - | NA Lev Fin |
| | Iron Office Solutions - convertible offering (2Q 02) (D020657) | - | 5,025 | - | None |
| | Intermet Capital Group - IPO (D990806) | - | 296 | - | EUR TECH, NA CON |
| | JCDecaux - IPO (project Fox) / Fox (D004897) | - | (1,629) | - | None |
| | Johnston Press - rights issue for acqn of RIM (D022644) | - | 1,849 | - | UK |
| | Leap Frog Enterprises - IPO financing (D016309) | - | 688 | - | NA CON, NA FIN SPO |
| | LIN Television - IPO (D020127) | - | 10,033 | - | NA FIN SPO |
| | MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D0000494) | - | (4,721) | - | CHINA, NA FIN SPO, ASIA SPON |
| | MediaNation - Sponsoring Agreement (D027084) | - | 65 | - | ASIA SPON, CHINA, NA FIN SPO |
| | Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091) | 65 | 3,747 | - | FRANCE |
| | Radio One - Secondary Offering (2Q 02) (D021881) | - | 917 | - | None |

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FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
GLOBAL MEDIA

| PRODUCT | DEAL | Franchise Revenue Nov | Franchise Revenue YTD(Nov) | Franchise Revenue Dec | Other Coverage Groups |
|--|---|-----------------------------|----------------------------------|-----------------------------|-----------------------|
| | Vivendi Universal - mandatory convertible bond (D026623) | 22,334 | 761 | - | FRANCE |
| | XM Satellite Radio - secondary offering (2Q 02) (D022418) | - | 56,430 | - | NA FIN SPO |
| Total Equity Underwriting | | 22,414 | | | |
| | iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590) | - | (0) | - | None |
| | iBeam mltm (M1574) | - | (1) | - | None |
| | iBiquity Digital - Private Placement (Q2 02) (D013707) | - | 749 | - | NA P PLMT |
| | SONICblue - equity private placement (2Q 02) (D021165) | - | 160 | - | NA P PLMT |
| Total Private Placement-Equity | | | 908 | | |
| Total Equity | | 22,414 | 57,338 | | |
| | AOL Time Warner Inc. - IG Bond. (M3404) | - | 141 | - | None |
| | Pitney Bowes - IG offering (3Q 02) (D026114) | - | 845 | - | None |
| | Scholastic Corp - IG offering (1Q 02) (D020146) | - | 133 | - | None |
| | Viacom - IG offering (3Q 02) (D025676) | - | 657 | - | None |
| | Walt Disney - \$450mm - IG Bond (D024828) | - | 86 | - | None |
| | Walt Disney - IG Bond (M3182) | - | 995 | - | None |
| Total GM DCM JV | | | 2,856 | | |
| | AOL Time Warner - Strategic Lending Contract (M4545) | (17) | (87) | - | None |
| | Bertelsmann - USD 1,450 bn syndicated loan facility - Jan02 (D023640) | - | 4,191 | - | None |
| | Comcast Cable - Strategic Lending Contract (M2222) | - | (355) | - | None |
| | Infinity Broadcasting - Strategic Lending Contract (M2221) | (59) | (683) | - | None |
| | Unallocated Event (***) | - | (1) | - | None |
| Total Principal Investing / PE Exceptions / Other | | (76) | 3,065 | | |
| Total Legacy Portfolios / Cross Selling / Other | | (76) | 5,921 | | |
| Total Corporate Finance Product | | 28,131 | 134,646 | 2,656 | |

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Global Media Revenues as at 11 Dec.xls

CONFIDENTIAL

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FRANCHISE - PIPELINE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
GLOBAL MEDIA

| PRODUCT | DEAL | PROBABILITY | Franchise Value | | | | Balance Of Year 2003 | Future Years | Franchise Revenue Total | Probability Weighted Pipeline |
|--|---|-------------|-----------------|--------|--------|--------|-------------------------|--------------|-------------------------------|-------------------------------------|
| | | | Dec | Jan | Feb | Mar | | | | |
| Total M&A | Acme Communications - general advisory (D008366) | 25 | - | - | - | 1,239 | - | - | 1,239 | 310 |
| | BC Partners - acq of BertelsmannSpringer (Chess) / Chess ** (D024783) | 0 | - | 5,000 | - | - | - | - | 5,000 | - |
| | Blackstone/TH Lee etc - EXCLUSIVITY for HM / Versailles (ex-Homeroom, (D025088) | 0 | - | 1,486 | - | - | - | - | 1,486 | - |
| | Boosey & Hawkes - divestiture advisory/defense & refinancing / Bronze (D016366) | 25 | 2,000 | - | - | - | - | - | 2,000 | 500 |
| | BusinessWire - general advisory (D005685) | 25 | - | - | - | - | 5,351 | - | 5,351 | 1,338 |
| | Deutsche Telekom - Sale options for 16% stake in SES (D011449) | 25 | - | - | - | - | 6,000 | - | 6,000 | 750 |
| | Digital - self-side advisory (D025150) | 100 | - | - | - | - | 3,000 | - | 3,000 | 100 |
| | Digital - self-side advisory (D025150) | 100 | - | - | 7,432 | - | - | - | 7,432 | - |
| | Echostar - acq advisory and financing (GM - HE) (D014601) | 0 | - | - | - | - | 4,954 | - | 4,954 | - |
| | Electronic Arts - general advisory (VUE Games) (D025937) | 0 | - | - | - | - | 3,468 | - | 3,468 | 867 |
| | Ernst Communications - acq of Fisher Communications (D027038) | 25 | - | - | - | - | 12,138 | - | 12,138 | 3,035 |
| | Ernst Communications - general advisory (Project Football) / Football (D026447) | 25 | 300 | - | - | - | - | - | 300 | 75 |
| | Fininvest - (Focus) / Focus (ex-Simfast) (D016038) | 25 | - | - | - | - | 4,500 | - | 4,500 | 1,125 |
| | JCDecaux - acquisition advisory - Project Daedalus / Daedalus, (D022235) | 0 | - | - | - | - | 800 | - | 800 | - |
| | Johnston Press - acq of SMG's publishing div (D025984) | 0 | - | - | - | - | - | - | - | - |
| Peacock plc - strategic advisory re interactive Data Corp (D025865) | 25 | - | - | - | - | 5,000 | - | 5,000 | 1,250 | |
| ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912) | 0 | - | - | - | - | - | - | - | - | |
| Reuters - strategic advisory re 53% stake in Tibco (D028052) | 0 | - | - | - | - | 981 | - | 981 | - | |
| TIM Brazil - Project Eifel/Phase 2 (sale) / Eifel - 2, (D024386) | 0 | - | - | - | - | - | - | - | - | |
| Vivendi Universal - disposal of US states (D025431) | 25 | - | - | - | - | 10,000 | - | 10,000 | 2,500 | |
| Vivendi - Canal Plus French assets M&A/ECM (ex-Technologies) / Canal+ (D025296) | 25 | - | - | - | - | - | - | - | - | |
| Young Broadcasting - general advisory (Kron Station) (D025304) | 25 | - | - | - | - | - | - | - | - | |
| | | 2,300 | 6,486 | 7,432 | 21,129 | 3,984 | 69,147 | - | 106,493 | 12,840 |
| | | 2,300 | 6,486 | 7,432 | 21,129 | 69,147 | - | - | 106,493 | 12,840 |
| Total Advisory | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Total HYCM | CarlyleWelsh - acq Incq for Quest West(Phase II) / Phase 2 (D025602) | 25 | - | - | - | - | 7,333 | - | 7,333 | 1,833 |
| | DirectTV USA - bridge financing (4Q 02) (D020076) | 25 | - | - | - | - | 6,738 | - | 6,738 | 1,865 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75 | 8,323 | - | - | - | - | - | 8,323 | 6,243 |
| | | | 8,323 | - | - | - | 6,738 | 7,333 | 22,394 | 9,760 |
| | CarlyleWelsh - acq Incq for Quest West(Phase II) / Phase 2 (D025602) | 25 | - | 6,845 | - | - | - | - | 6,845 | 1,486 |
| | Comcast - acq Incq for AT&T Broadband (participant bank) (D020313) | 50 | 1,784 | - | - | - | - | - | 1,784 | 892 |
| | DirectTV USA - bridge financing (4Q 02) (D020076) | 50 | - | - | - | 10,629 | - | - | 10,629 | 9,314 |
| | Echostar - acq advisory and financing (GM - HE) (D014601) | 50 | - | 34,285 | - | - | - | - | 34,285 | 17,142 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75 | 5,945 | - | - | - | - | - | 5,945 | 4,459 |
| | Sinclair Broadcasting - bank financing (3Q 02) (D021882) | 0 | - | - | - | 2,973 | - | - | 2,973 | - |
| | Vivendi Universal Entertainment - Refinancing (D025558) | 75 | - | - | - | 1,000 | - | - | 1,000 | 750 |
| | | | 7,729 | 40,230 | - | 22,601 | - | - | 70,560 | 34,044 |
| | | | 16,052 | 40,230 | - | 29,339 | 7,333 | - | 92,954 | 43,804 |
| Total Debt Products | | | | | | | | | | |
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| Total Equity Underwriting | | | | | | | | | | |
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| Total Equity | | | | | | | | | | |
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Global Media Revenues as at 11 Dec 03

FRANCHISE - REVENUE & PIPELINE BY IND & DIR
2002-12-11 (Wed)
EUROS IN 000'S
Global Media

| BANKER | DEAL | PROB | NOV FRANCHISE VALUE | YTD NOV FRANCHISE VALUE | DEC FRANCHISE VALUE | 2002 FRANCHISE PIPELINE | 2003 FRANCHISE PIPELINE | FRANCHISE FUTURE PIPELINE |
|------------------|---|------|------------------------|-------------------------------|------------------------|----------------------------|----------------------------|---------------------------------|
| Austin, Geoffrey | Aurora Communications - general advisory (D012856) | N/A | - | 1,032 | - | - | - | 2,873 |
| | Claude Broadcasting - IPO (D023068) | 0% | - | 5,134 | - | - | - | 6,738 |
| | Cumulus Media - secondary offering (2Q 02) (D022916) | 25% | - | - | - | - | - | 18,629 |
| | DirectTV USA - bridge financing (4Q 02) (D020076) | 50% | - | - | - | - | - | - |
| | Echostar - General Advisory (Vivendi) (D016541) | N/A | - | 8,886 | - | - | - | - |
| | Echostar - acqn advisory and financing (GM - HE) (D014601) | 0% | - | (538) | - | - | - | 7,432 |
| | Echostar - acqn advisory and financing (GM - HE) (D014601) | 0% | - | (145) | - | - | - | 34,285 |
| | Echostar - acqn advisory and financing (GM - HE) (D014601) | 50% | - | - | - | - | - | - |
| | Emmis Communications - Block Trade (2Q 02) (D021959) | N/A | - | 2,206 | - | - | - | 3,468 |
| | Emmis Communications - acq of Fisher Communications (D027038) | 25% | - | - | - | - | - | 12,138 |
| | Emmis Communications - general advisory (Project Football) / Football (D025447) | 25% | - | - | - | - | - | - |
| | Entertainment - secondary offering (1Q 02) (D020128) | N/A | - | 1,152 | - | - | - | - |
| | Hughes/PanAmSat - Project Pelican/interim financing (Q02 / Pelican 1 (D016856)) | N/A | - | 4,553 | - | - | - | - |
| | Hughes/PanAmSat - Project Pelican/interim financing (Q02 / Pelican 1 (D016856)) | N/A | - | 5,480 | - | - | - | - |
| | MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494) | N/A | - | 5,960 | - | - | - | - |
| | MediaNation - Sponsoring Agreement (D027084) | N/A | - | (4,721) | - | - | - | - |
| | Radio One - HY offering (2Q 01) (D012201) | N/A | 65 | 65 | - | - | - | - |
| | Radio One - Secondary Offering (2Q 02) (D021881) | N/A | - | (6) | - | - | - | - |
| | Sinclair Broadcast Group - HY offering (4Q 02) (D028013) | N/A | - | 917 | - | - | - | - |
| | Sinclair Broadcasting - HY offering (4Q 01) (D016235) | N/A | - | 243 | - | - | - | - |
| Carey, Charles | Sinclair Broadcasting - bank financing (3Q 02) (D021892) | 0% | - | 1,206 | - | - | - | 2,973 |
| | SuperRadio - general advisory (D020577) | N/A | - | 297 | - | - | - | - |
| | Viacom - IG offering (3Q 02) (D023576) | N/A | - | 657 | - | - | - | - |
| | Vivendi Universal Entertainment - Refinancing (D025558) | 75% | - | 1,125 | - | - | - | 1,000 |
| | Vivendi Universal Entertainment - Refinancing (D025558) | N/A | - | 749 | - | - | - | - |
| | IBiquity Digital - Private Placement (Q2 02) (D013707) | N/A | - | - | - | - | - | - |
| | BC Partners - acqn of BertelsmannSpringer (Chase) / Chase " (D024783) | 0% | - | - | - | - | - | 5,000 |
| | Blackstone/TH Lee etc - EXCLUSIVITY for HM/Versailles (ex-Homercom, (D025086)) | 0% | - | - | - | - | - | 1,495 |
| | Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840) | N/A | - | 2,367 | - | - | - | - |
| | Johnston Press - acqn advisory for RIM / Pacific (D014213) | N/A | - | 2,168 | - | - | - | - |
| | Johnston Press - acqn & ltn of SMC's publishing div (D025884) | 0% | - | - | - | - | - | 800 |
| | Johnston Press - rights issue for acqn of RIM (D022644) | N/A | - | 1,849 | - | - | - | - |
| | Johnston Press - 680mm debt financing for RIM acquisition / Jupiter - (D014634) | N/A | - | 1,980 | - | - | - | 9,909 |
| | Vivendi Universal - disposal of US stakes (D025431) | 25% | - | - | - | - | - | 19,818 |
| | Vivendi Universal - disposal of US stakes (D025431) | 0% | - | - | - | - | - | 10,000 |
| | Vivendi - Canal Plus French assets M&A/ECM (ex-Technologies) / Centabil (D025296) | 25% | - | 1,929 | - | - | - | - |
| | Yell - US\$40mm financing for acqn of Midco Publishing (D020465) | N/A | 1,929 | 292 | - | - | - | - |
| | Yell - US\$40mm financing for acqn of Midco Publishing (D020465) | N/A | - | - | - | - | - | - |
| Carey, Charles | Aurora Communications - general advisory (D012856) | N/A | - | 1,032 | - | - | - | 2,873 |
| | Carlyle/Walsh - acq lncg for Qwest Dex West(Phase II) / Phase 2 (D025662) | 25% | - | - | - | - | - | 7,333 |
| | Carlyle/Walsh - acq lncg for Qwest Dex West(Phase II) / Phase 2 (D025662) | 25% | - | - | - | - | - | 5,945 |
| | Carlyle/Walsh - acq lncg for Qwest Dex East(Phase I) / Phase 1 (D023603) | N/A | (3) | 4,766 | - | - | - | - |
| | Carlyle/Walsh - acq lncg for Qwest Dex East(Phase I) / Phase 1 (D023603) | N/A | 2,860 | 2,860 | - | - | - | 2,873 |
| | Claude Broadcasting - IPO (D023068) | 0% | - | - | - | - | - | - |
| | Cumulus Media - secondary offering (2Q 02) (D022916) | N/A | - | 5,134 | - | - | - | 12,138 |
| | Emmis Communications - general advisory (Project Football) / Football (D028447) | 25% | - | - | - | - | - | - |
| | Entertainment - secondary offering (1Q 02) (D020128) | N/A | - | 1,152 | - | - | - | - |
| | Leap Frog Enterprises - IPO financing (D016306) | N/A | - | 4,563 | - | - | - | - |
| | MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494) | N/A | - | 5,960 | - | - | - | - |
| | NextMedia Group - Sponsoring Agreement (D027084) | N/A | 65 | 65 | - | - | - | - |
| 12/19/2007 | NextMedia Group - HY offering (2Q 01) (D013233) | N/A | - | 85 | - | - | - | 8,323 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75% | - | - | - | - | - | 5,946 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75% | - | - | - | - | - | - |
| | Radio One - Secondary Offering (2Q 02) (D021881) | N/A | - | 917 | - | - | - | - |

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-12-31 (Wtd)
EUROS IN 000'S
Global Media

| BANKER | DEAL | PRODUCT | PROB | NOV FRANCHISE VALUE | YTD NOV FRANCHISE VALUE | DEC FRANCHISE VALUE | 2003 FRANCHISE PIPELINE | FRANCHISE FUTURE PIPELINE |
|--|--|------------------------------|------|------------------------|-------------------------------|------------------------|----------------------------|---------------------------------|
| Graves, Daniel B. | Sinclair Broadcasting - HY offering (4Q 01) (D016235) | Bonds-Corporate High Yield | N/A | - | 1,206 | - | - | - |
| | Sinclair Broadcasting - HY offering (1Q 02) (D021370) | Bonds-Corporate High Yield | N/A | - | 536 | - | - | - |
| | Sinclair Broadcasting - bank financing (3Q 02) (D021892) | Senior Bank Debt | 0% | - | - | - | - | 2,873 |
| | SuperRadio - general advisory (D020377) | Divestiture Advisory | N/A | - | 287 | - | - | - |
| | Viacom - IS offering (3Q 02) (D025676) | Bonds-Corp. Investment Grade | N/A | - | 557 | - | - | - |
| | Acetapha Communications - HY offering (2Q 01) (D013200) | Bonds-Corporate High Yield | N/A | - | 68 | - | - | - |
| | Albion Communications - General Advisory (News Ch 8) (D020686) | Fairness Opinion | N/A | - | 111 | - | - | - |
| | Gaylord Entertainment - HY (4Q 02) (D020406) | Bonds-Corporate High Yield | N/A | - | - | 2,656 | - | - |
| | Gray Television - Project Worship / Worship (D013127) | Divestiture Advisory | N/A | - | 1,621 | - | - | - |
| | Gray Television - HY offering (4Q 02) (D025884) | Bonds-Corporate High Yield | N/A | - | 386 | - | - | - |
| Lovegrove, Stephen | Gray Television - bank/equity financing (4Q 02) (D022657) | Equity-Secondary | N/A | 15 | 5,287 | - | - | - |
| | Gray Television - bank/equity financing (4Q 02) (D022657) | Senior Bank Debt | N/A | - | 1,287 | - | - | - |
| | Landmark Communications - general advisory (Reliance 2001-02) (D014724) | Other M&A Advisory | N/A | - | 203 | - | - | - |
| | Salmon Communications - secondary offering (3Q 02) (D024428) | Equity-Secondary | 0% | - | - | - | - | 1,239 |
| | Tribune Co - general advisory (radio assets) (D002234) | Divestiture Advisory | N/A | - | 1,086 | - | - | - |
| | XM Satellite Radio - secondary offering (2Q 02) (D022418) | Equity-Secondary | N/A | - | 761 | - | - | - |
| | Axe Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480) | Equity-Secondary | 0% | - | - | - | 15,000 | - |
| | BC Partners - acqn of Bertelsmann/Springer (Chess) / Chess -- (D024785) | Acquisition Advisory | 0% | - | - | - | - | 5,000 |
| | BSkyB - GBP 200 million convertible bond (D020296) | Equity-Convertible Bonds | 0% | - | - | - | 2,500 | - |
| | Bertelsmann - Project Rock / Rock... (D014616) | Acquisition Advisory | N/A | - | 2,010 | - | - | - |
| Lovel, Nicholas | Bertelsmann - USD 1,450 bn syndicated loan facility - Jan02 (D023540) | Short Term Finance | N/A | - | 4,191 | - | - | - |
| | Blackstone/TH Lee etc - EXCLUSIVITY for HM / Versailles (ex-Homework) (D025086) | Acquisition Advisory | 0% | - | - | - | - | 1,486 |
| | Bossey & Hawkes - divestiture advisory/defense & refinancing / Bronze (D015358) | Divestiture Advisory | 25% | - | - | - | 2,000 | - |
| | Deutsche Telekom - Sale options for 16% stake in SES (D011449) | Divestiture Advisory | 0% | - | - | - | - | 6,000 |
| | Digitalurk - sell-side advisory (D025150) | Divestiture Advisory | 100% | - | - | - | - | 3,000 |
| | Digitalurk - sell-side advisory (D025150) | Divestiture Advisory | 25% | - | - | - | - | 4,954 |
| | Electronic Arts - general advisory (VUE Games) (D025937) | Merger Advisory | 0% | - | 89 | - | - | - |
| | Impress/Corfin - pot merger of Impress w/ Investec (Ice Cube) / Ice cube (D015714) | Acquisition Advisory | N/A | - | (1,626) | - | - | - |
| | JCDcaux - IPO (Project Fox) / Fox (D004897) | Acquisition Advisory | 25% | - | 30 | - | - | 4,500 |
| | JCDcaux - acquisition advisory - Project Daedalus / Daedalus (D022235) | Acquisition Advisory | N/A | - | - | - | - | 4,954 |
| Machmes, Bruce | Pearson plc - strategic advisory re Interactive Data Corp (D025865) | Acquisition Advisory | 0% | - | - | - | - | 5,000 |
| | ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912) | Divestiture Advisory | 25% | - | - | - | - | 4,000 |
| | Reuters - strategic advisory re 53% stake in Tibco (D028032) | Divestiture Advisory | 0% | - | - | - | - | 8,000 |
| | SES Global - €700-1bn IPO - Project Gerard / Gerard (D013535) | Equity-IPO | 50% | - | 151 | - | - | - |
| | TF1 - EUR 350mn refinancing - July 2002 (D022100) | Senior Bank Debt | N/A | - | 110 | - | - | 9,909 |
| | TPI - Project Zamora (Latin American Acquisitions) / Zamora... (D893871) | Acquisition Advisory | N/A | - | - | - | - | 19,818 |
| | Vivendi Universal - disposal of US stakes (D025431) | Block Trade | 25% | - | - | - | - | 10,000 |
| | Vivendi Universal - disposal of US stakes (D025431) | Divestiture Advisory | 0% | - | - | - | - | - |
| | Vivendi - Canal Plus French assets M&A/ECM (ex-Technologies) / Canabab (D025296) | Divestiture Advisory | 25% | - | - | - | - | - |
| | Electronic Arts - general advisory (VUE Games) (D025937) | Acquisition Advisory | 0% | - | - | - | - | 4,954 |
| 12/19/2007 | Impress/Corfin - pot merger of Impress w/ Investec (Ice Cube) / Ice cube (D015714) | Merger Advisory | N/A | - | 85 | - | - | - |
| | Pearson plc - strategic advisory re Interactive Data Corp (D025865) | Acquisition Advisory | 0% | - | - | - | - | 4,954 |
| | Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016051) | Equity-Convertible Bonds | N/A | - | 3,747 | - | - | - |
| | Vivendi Universal - disposal of US stakes (D025431) | Block Trade | 25% | - | - | - | - | 9,909 |
| | Vivendi Universal - disposal of US stakes (D025431) | Divestiture Advisory | 0% | - | - | - | - | 19,818 |
| | Vivendi - Canal Plus French assets M&A/ECM (ex-Technologies) / Canabab (D025296) | Divestiture Advisory | 25% | - | - | - | - | 10,000 |
| | Bertelsmann - Project Rock / Rock... (D014616) | Acquisition Advisory | N/A | - | 2,010 | - | - | - |
| | Digitalurk - sell-side advisory (D025150) | Divestiture Advisory | 100% | - | - | - | - | 100 |
| | Digitalurk - sell-side advisory (D025150) | Divestiture Advisory | 25% | - | - | - | 300 | 3,000 |
| | Fininvest - (Focus) / Focus (ex-Sirius) (D016099) | Fairness Opinion | 25% | - | - | - | - | - |
| Global Media Revenues as at 11 Dec.xls | Fininvest - (Focus) / Focus (ex-Sirius) (D016099) | Fairness Opinion | N/A | - | 250 | - | - | - |
| | Gazprom - sale of Gazprom Media to Sputnik Group (Astra) * (D013840) | Valuation | N/A | - | 2,387 | - | - | - |
| | ProSieben - HY and debt refinancing (D022609) | Bonds-Corporate High Yield | N/A | - | 5,333 | - | - | - |
| | ProSieben - HY and debt refinancing (D022609) | Senior Bank Debt | N/A | - | 1,712 | - | - | - |
| 12/19/2007 | ProSieben - merger advisory with Kirch Media (P) / Concordia / Concord (D014682) | Merger Advisory | N/A | - | 750 | - | - | - |
| | | | | | | | | |

FRANCHISE - REVENUE & PIPELINE BY MD & DR
2002-12-31 (View)
EUROS IN Q00'S
Global Media

| BANKER | DEAL | PRODUCT | PROB | NOV FRANCHISE VALUE | YTD NOV FRANCHISE VALUE | DEC FRANCHISE VALUE | 2002 FRANCHISE PIPELINE | FRANCHISE FUTURE PIPELINE |
|---|---|------------------------------|------|---------------------|-------------------------|---------------------|-------------------------|---------------------------|
| Morris, J L Malcolm | ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912) | Defense Advisory | 25% | - | - | - | - | 5,000 |
| | StoryFirst - valuation of Russian assets (D025060) | Valuation | - | - | - | - | - | - |
| | Texas Pacific Group - IPO (Hunter) / Hunter * (D022792) | Equity-IPO | 0% | - | - | - | - | 10,000 |
| | AOL Time Warner - convertible offering (3Q 02) (D024044) | Equity-Convertible Bonds | 0% | - | - | - | - | 8,909 |
| Paul, Gregory R. | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959) | Bonds-Corporate High Yield | N/A | - | - | - | - | - |
| | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959) | Senior Bank Debt | N/A | - | - | - | - | - |
| | Spectacle Holdings - Fairness Opinion (SBC) (D022702) | Fairness Opinion | N/A | - | - | - | - | - |
| | TIM Brazil - Project Elit/Phase 1 (strategic alliance) / Elit - 1. (D014121) | Other M&A Advisory | N/A | - | - | - | - | 991 |
| | TIM Brazil - Project Elit/Phase 2 (sale) / Elit - 2. (D024386) | Divestiture Advisory | 0% | - | - | - | - | - |
| | TV Globo - Project Waves / Waves ... (D013528) | Divestiture Advisory | N/A | - | - | - | - | - |
| | AMC Entertainment - acq financing for General Cinema (D013398) | Bonds-Corporate High Yield | N/A | - | - | - | - | - |
| | Acme Communications - general advisory (D005346) | Divestiture Advisory | 25% | - | - | - | - | 1,239 |
| | Galaxy Latin America - HY bond offering (1Q 01) (D020203) | Bonds-Corporate High Yield | N/A | - | - | - | - | - |
| | Kenosote Theaters - Bank Financing (3Q 02) (D021255) | Senior Bank Debt | N/A | - | - | - | - | - |
| Silver, Ellen L. | LIN Television - IPO (D020127) | Equity-IPO | N/A | - | - | - | - | - |
| | Lowes Cheplex Entertainment - exit financing (1Q 02) (D016578) | Senior Bank Debt | N/A | - | - | - | - | - |
| | Young Broadcasting - HY Offering (4Q 01) (D014961) | Bonds-Corporate High Yield | N/A | - | - | - | - | - |
| | Young Broadcasting - general advisory (Kron Station) (D025304) | Divestiture Advisory | 25% | - | - | - | - | 3,964 |
| Thun-Hohenstein, Christian | Keresotas Theaters - Bank Financing (3Q 02) (D021255) | Senior Bank Debt | N/A | - | - | - | - | - |
| | Lowes Cheplex Entertainment - exit financing (1Q 02) (D016578) | Senior Bank Debt | N/A | - | - | - | - | - |
| | Young Broadcasting - HY Offering (4Q 01) (D014961) | Bonds-Corporate High Yield | N/A | - | - | - | - | - |
| Triffo, Dyan | Bertelsmann - Project Rock / Rock... (D014619) | Acquisition Advisory | N/A | - | - | - | - | - |
| | Bertelsmann - USD 1,460 bn syndicated loan facility - Jan02 (D023940) | Short Term Finance | N/A | - | - | - | - | - |
| | Deutsche Telekom - Sale options for 16% stake in SES (D011449) | Divestiture Advisory | 0% | - | - | - | - | 6,000 |
| | Fininvest - (Focus) / Focus (ex-Sirius) (D016089) | Fairness Opinion | 25% | - | - | - | - | - |
| | Fininvest - (Focus) / Focus (ex-Sirius) (D016089) | Fairness Opinion | N/A | - | - | - | - | - |
| | Vivendi Universal - mandatory convertible bond (D026623) | Equity-Convertible Bonds | N/A | - | - | - | - | - |
| | Vivendi Universal Entertainment - Refinancing (D025558) | Bridge Loans | 75% | - | - | - | - | 1,000 |
| | Vivendi Universal Entertainment - Refinancing (D025558) | Bridge Loans | N/A | - | - | - | - | - |
| | AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Shout (D010328) | Divestiture Advisory | N/A | - | - | - | - | - |
| | BusinessWire - general advisory (D006685) | Divestiture Advisory | 25% | - | - | - | - | 5,351 |
| Yung, Sun J. | Comcast - acq fmg for AT&T Broadband (participant bank) (D020813) | Senior Bank Debt | 50% | - | - | - | - | - |
| | Digital River - block trade (4Q 01) (D016304) | Equity-Secondary | N/A | - | - | - | - | - |
| | Liberty Media - Acq opportunities in Europe (D016252) | Acquisition Advisory | N/A | - | - | - | - | - |
| | TMP Worldwide - Project University / University 1 (D013407) | Block Trade | 25% | - | - | - | - | 9,809 |
| | Vivendi Universal - disposal of US stakes (D025431) | Divestiture Advisory | 0% | - | - | - | - | 19,818 |
| | Vivendi Universal - disposal of US stakes (D025431) | Divestiture Advisory | N/A | - | - | - | - | - |
| | Walt Disney - \$450mm - IG Bond (D024628) | Bonds-Corp. Investment Grade | N/A | - | - | - | - | - |
| | Comcast - acq fmg for AT&T Broadband (participant bank) (D020813) | Senior Bank Debt | 50% | - | - | - | - | - |
| | Icon Office Solutions - convertible offering (2Q 02) (D020857) | Equity-Convertible Bonds | N/A | - | - | - | - | - |
| | Piney Bowes - IG offering (3Q 02) (D026114) | Bonds-Corp. Investment Grade | N/A | - | - | - | - | - |
| Global Media Revenues as at 11 Dec. x15 | SONICblue - equity private placement (2Q 02) (D021155) | Private Placement Equity | N/A | - | - | - | - | - |
| | Scientific Atlanta - acquisition of BarcoNet-Project Baseball / Baseball (D013401) | Acquisition Advisory | N/A | - | - | - | - | - |

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 11-DEC-2002
EUROS IN 000'S
NA MEDIA (1)

| PRODUCT | Nov Franchise Revenue | YTD(Nov) Franchise Revenue | Prior YTD Franchise Revenue | BMW PRIOR YTD Franchise Revenue | Dec Franchise Revenue | Balance Of Current Year Thru 12/31 Pipeline | Balance Of Current Year Probability Weighted Pipeline | 2002 Full Year Forecast | 2002 Full Year Plan | BMW 2002 Full Year Plan | Future Year Pipeline(2) | Future Year Pipeline Probability Weighted(2) |
|---|-----------------------|----------------------------|-----------------------------|---------------------------------|-----------------------|---|---|-------------------------|---------------------|-------------------------|-------------------------|--|
| M&A | 1,007 | 22,314 | 14,286 | 8,046 | - | - | - | 22,314 | 25,550 | (3,336) | 54,400 | 6,540 |
| Other Advisory | - | - | 808 | (808) | - | - | - | - | 25,550 | (3,336) | 54,400 | 9,540 |
| Total Advisory | 1,007 | 22,314 | 15,076 | 7,238 | - | - | - | 22,314 | - | - | - | - |
| ABL Origination | - | - | - | - | - | - | - | - | - | - | - | - |
| HYCM | (3) | 15,699 | 14,211 | 1,488 | 2,656 | 8,323 | 8,243 | 24,597 | 7,330 | 17,267 | 14,071 | 3,518 |
| Leverage Loan Fees | 2,860 | 13,832 | 985 | 12,947 | - | 7,729 | 5,351 | 19,183 | 7,330 | 11,853 | 62,931 | 28,693 |
| Project Finance | - | - | - | - | - | - | - | - | - | - | - | - |
| Leveraged Portfolio Revenue | - | - | - | - | - | - | - | - | - | - | - | - |
| Real Estate Investment Banking | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Debt Products | 2,858 | 29,531 | 15,095 | 14,435 | 2,656 | 16,052 | 11,693 | 43,780 | 14,660 | 29,120 | 76,902 | 32,211 |
| Equity Underwriting | - | - | - | - | - | - | - | - | - | - | - | - |
| Private Placement-Equity | 80 | 30,328 | 19,845 | 10,483 | - | - | - | 30,328 | - | 30,328 | 24,029 | 2,477 |
| Structured Equity Transactions Group | - | 908 | 84 | 823 | - | - | - | 908 | - | 908 | - | - |
| Total Equity | 80 | 31,236 | 19,930 | 11,307 | - | - | - | 31,236 | 25,660 | 5,686 | 24,029 | 2,477 |
| Capital Benefit / Treasury Allocation | - | - | - | - | - | - | - | - | - | - | - | - |
| Other Global Markets | - | - | - | - | - | - | - | - | - | - | - | - |
| GM DCM JV | - | - | - | - | - | - | - | - | - | - | - | - |
| Legacy PF / Telecom / LA Portfolio - NIM | - | 2,856 | 7,184 | (4,338) | - | - | - | - | - | 2,856 | - | - |
| Principal Investing / PE Exceptions / Other | (76) | (1,125) | (967) | (159) | - | - | - | (1,125) | - | (1,125) | - | - |
| Total Legacy Portfolios / Cross Selling / Other | (76) | 1,731 | 8,911 | (7,180) | - | - | - | 1,731 | 7,330 | (5,599) | - | - |
| Total Corporate Finance Product | 3,868 | 84,512 | 59,012 | 25,800 | 2,656 | 16,052 | 11,693 | 99,011 | 73,290 | 25,771 | 155,330 | 41,218 |

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) Balance of Pipeline includes all future years

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

| PRODUCT | DEAL | Franchise Revenue Nov | Franchise Revenue YTD(Nov) | Franchise Revenue Dec | Other Coverage Groups |
|-----------------------|--|-----------------------------|----------------------------------|-----------------------------|------------------------|
| | Albritton Communications - General Advisory (News Ch 8) (D020686) | - | 111 | - | NA Lev Fin |
| | AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328) | 1,007 | 3,670 | - | EUR TELE, NA TELE |
| | Aurora Communications - general advisory (D012858) | - | 1,032 | - | None |
| | Echostar - acqn advisory and financing (GM - HE) (D014601) | - | (145) | - | NA Lev Fin |
| | Echostar - General Advisory (Vivendi) (D016541) | - | 8,686 | - | None |
| | Landmark Communications - general advisory(Retainer 2001-02) (D014724) | - | 203 | - | None |
| | Liberty Media - Acqn opportunities in Europe (D016262) | - | 244 | - | EUR SPON, EUR TELE |
| | Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401) | - | 1,524 | - | EUR TECH |
| | Spectrasite Holdings - Fairness Opinion (SBC) (D022702) | - | 533 | - | NA FIN SPO |
| | SuperRadio - general advisory (D000577) | - | 297 | - | None |
| | TIM Brazil - Project Eiffel/Phase 1 (strategic alliance) / Eiffel - 1. (D014121) | - | 1,578 | - | EUR TELE, ITALY, LA |
| | TMP Worldwide - Project University / University 1 (D013407) | - | 3,408 | - | None |
| | Tribune Co - general advisory (radio assets) (D002234) | - | 1,086 | - | None |
| | TV Globo - Project Waves / Waves ... (D013628) | - | 89 | - | LA |
| Total M&A | | 1,007 | 22,314 | - | |
| Total Advisory | | 1,007 | 22,314 | - | |
| | Adelphia Communications - HY Offering (2Q 01) (D013200) | - | 68 | - | NA TELE |
| | Albritton Communications - HY (4Q 02) (D020406) | - | - | 2,656 | NA Lev Fin |
| | AMC Entertainment - acq financing for General Cinema (D013398) | - | 462 | - | NA FIN SPO |
| | Carlyle/Welsh- acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503) | (3) | 4,766 | - | NA FIN SPO, NA Lev Fin |
| | Echostar - HY offering (Hughes Electronics) (D016727) | - | (538) | - | NA Lev Fin |
| | Entercom Communications - HY offering (1Q 02) (D020688) | - | 1,152 | - | NA Lev Fin |
| | Galaxy Latin America - HY bond offering (1Q 01) (D002033) | - | 1,505 | - | LA |
| | Gray Television - HY offering (4Q 02) (D025884) | - | 386 | - | NA Lev Fin |
| | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959) | - | 5,480 | - | NA FIN SPO, NA Lev Fin |
| | NextMedia Group - HY offering (2Q 01) (D013233) | - | (89) | - | None |
| | Radio One - HY offering (2Q 01) (D012201) | - | (6) | - | None |
| | Sinclair Broadcast Group - HY offering (4Q 02) (D026013) | - | 243 | - | None |
| | Sinclair Broadcasting - HY offering (1Q 02) (D021370) | - | 536 | - | None |
| | Sinclair Broadcasting - HY Offering (4Q 01) (D016235) | - | 1,206 | - | None |
| | Young Broadcasting - HY Offering (4Q 01) (D014961) | - | 527 | - | None |
| Total HYCM | | (3) | 15,699 | 2,656 | |
| | Carlyle/Welsh- acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503) | 2,860 | 2,860 | - | NA FIN SPO, NA Lev Fin |
| | Gray Television - bank/equity financing (4Q 02) (D022657) | - | 1,297 | - | NA Lev Fin |

12/19/2007

Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

| PRODUCT | DEAL | Franchise Revenue Nov | Franchise Revenue YTD(Nov) | Franchise Revenue Dec | Other Coverage Groups |
|---------------------------------------|--|-----------------------------|----------------------------------|-----------------------------|------------------------------|
| | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959) | - | 5,960 | - | NA FIN SPO, NA Lev Fin |
| | Kerasotes Theaters - Bank Financing (3Q 02) (D021255) | - | 659 | - | None |
| | Loews Cineplex Entertainment - exit financing (1Q 02) (D016576) | - | 1,930 | - | NA FIN SPO, NA Lev Fin |
| | Vivendi Universal Entertainment - Refinancing (D025558) | - | 1,125 | - | EUR SPON, EUR MEDIA |
| Total Leverage Loan Fees | | 2,860 | 13,832 | - | |
| Total Debt Products | | 2,858 | 28,531 | 2,656 | |
| | Cumulus Media - secondary offering (2Q 02) (D022916) | - | 5,134 | - | None |
| | Digital River - block trade (4Q 01) (D016304) | - | 85 | - | None |
| | Ermis Communications - Block Trade (2Q 02) (D021959) | - | 2,206 | - | None |
| | Entercom Communications - secondary offering (1Q 02) (D020128) | - | 4,553 | - | None |
| | Gray Television - bank/equity financing (4Q 02) (D022657) | 15 | 5,287 | - | NA Lev Fin |
| | Ikon Office Solutions - convertible offering (2Q 02) (D020657) | - | 5,025 | - | None |
| | Internet Capital Group - IPO (D990806) | - | 296 | - | EUR TECH, NA CON |
| | Leap Frog Enterprises - IPO financing (D016309) | - | 688 | - | NA CON, NA FIN SPO |
| | LIN Television - IPO (D020127) | - | 10,033 | - | NA FIN SPO |
| | MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494) | - | (4,721) | - | CHINA, NA FIN SPO, ASIA SPON |
| | MediaNation - Sponsoring Agreement (D027084) | 65 | 65 | - | ASIA SPON, CHINA, NA FIN SPO |
| | Radio One - Secondary Offering (2Q 02) (D021881) | - | 917 | - | None |
| | XM Satellite Radio - secondary offering (2Q 02) (D022418) | - | 761 | - | NA FIN SPO |
| Total Equity Underwriting | | 80 | 30,328 | - | |
| | iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590) | - | (0) | - | None |
| | iBeam mtrn (M1574) | - | (1) | - | None |
| | iBiquity Digital - Private Placement (Q2 02) (D013707) | - | 749 | - | NA P PLMT |
| | SONICblue - equity private placement (2Q 02) (D021165) | - | 160 | - | NA P PLMT |
| Total Private Placement-Equity | | - | 908 | - | |
| Total Equity | | 80 | 31,236 | - | |
| | AOL Time Warner inc. - IG Bond. (M3404) | - | 141 | - | None |
| | Pitney Bowes - IG offering (3Q 02) (D026114) | - | 845 | - | None |
| | Scholastic Corp - IG offering (1Q 02) (D020146) | - | 133 | - | None |
| | Viacom - IG offering (3Q 02) (D025676) | - | 657 | - | None |
| | Walt Disney - \$450mm - IG Bond (D024828) | - | 86 | - | None |
| | Walt Disney - IG Bond (M3182) | - | 995 | - | None |
| Total GM DCM JV | | - | 2,856 | - | |

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Global Media Revenues as at 11 Dec.xls

FRANCHISE - REVENUE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

| PRODUCT | DEAL | Franchise Revenue Nov | Franchise Revenue YTD(Nov) | Franchise Revenue Dec | Other Coverage Groups |
|---------|--|-----------------------------|----------------------------------|-----------------------------|-----------------------|
| | AOL Time Warner - Strategic Lending Contract (M4545) | (17) | (87) | - | None |
| | Comcast Cable - Strategic Lending Contract (M2222) | - | (355) | - | None |
| | Infinity Broadcasting - Strategic Lending Contract (M2221) | (59) | (683) | - | None |
| | Total Principal Investing / PE Exceptions / Other | (76) | (1,125) | - | |
| | Total Legacy Portfolios / Cross Selling / Other | (76) | 1,731 | - | |
| | Total Corporate Finance Product | 3,868 | 84,812 | 2,656 | |

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Global Media Revenues as at 11 Dec.xls

CONFIDENTIAL

DB 000587

FRANCHISE - PIPELINE BY DEAL
AS OF: 11-DEC-2002
EUROS IN 000'S
NA MEDIA

| PRODUCT | DEAL | PROBABILITY | Dec | Jan | Feb | Mar | Balance Of Year 2003 | Future Years | Franchise Revenue Total | Probability Weighted Pipeline |
|---------------------------------|---|-------------|--------|--------|-------|--------|-------------------------|--------------|-------------------------------|-------------------------------------|
| | | | | | | | | | | |
| Total M&A | Acme Communications - general advisory (D006356) | 25 | - | - | - | 1,239 | - | - | 1,239 | 310 |
| | BusinessWire - general advisory (D005685) | 25 | - | - | - | - | 5,351 | - | 5,351 | 1,338 |
| | EchoStar - acqn advisory and financing (GM - HE) (D014601) | 0 | - | - | 7,432 | - | - | - | 7,432 | 867 |
| | Ennis Communications - acq of Fisher Communications (D027038) | 25 | - | - | - | - | 3,408 | - | 3,408 | 867 |
| Total Advisory | Ennis Communications - general advisory (Project Football) / Football (D028447) | 25 | - | - | - | - | 12,139 | - | 12,139 | 3,035 |
| | TIM Brazil - Project Elife/Phase 2 (Elife) / Elife - 2. (D024386) | 0 | - | - | - | 981 | - | - | 981 | - |
| | Vivendi Universal - disposal of US stakes (D025431) | 0 | - | - | - | - | 19,818 | - | 19,818 | - |
| | Young Broadcasting - general advisory (Kron Station) (D025304) | 25 | - | - | 7,432 | 2,229 | 3,964 | - | 3,964 | 991 |
| | | | - | - | - | - | 44,738 | - | 84,400 | 6,640 |
| Total HYCM | CarlisleWelsh - acq Ineq for Qwest Dex West(Phase II) / Phase 2 (D025662) | 25 | - | - | - | - | 7,333 | - | 7,333 | 1,833 |
| | DirectTV USA - bridge financing (4Q 02) (D020076) | 25 | - | - | - | 6,738 | - | - | 6,738 | 1,685 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75 | 8,323 | - | - | - | - | - | 8,323 | 5,243 |
| | CarlisleWelsh - acq Ineq for Qwest Dex West(Phase II) / Phase 2 (D025662) | 25 | - | 5,945 | - | - | - | - | 5,945 | 1,406 |
| Total Leverage Loan Fees | Comcast - acq Ineq for AT&T Broadband (participant bank) (D020613) | 50 | 1,784 | - | - | - | - | - | 1,784 | 892 |
| | DirectTV USA - bridge financing (4Q 02) (D020076) | 50 | - | - | - | 16,629 | - | - | 16,629 | 9,314 |
| | EchoStar - acqn advisory and financing (GM - HE) (D014601) | 50 | - | 34,285 | - | - | - | - | 34,285 | 17,142 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75 | 5,945 | - | - | - | - | - | 5,945 | 4,459 |
| Total Debt Products | Sinclair Broadcasting - bank financing (3Q 02) (D021892) | 0 | - | - | - | 2,973 | - | - | 2,973 | - |
| | Vivendi Universal Entertainment - Refinancing (D025656) | 75 | 7,728 | 40,230 | - | 1,000 | - | - | 1,000 | 750 |
| | AOL Time Warner - convertible offering (3Q 02) (D024044) | 0 | - | - | - | - | - | - | 70,560 | 34,044 |
| | Citadel Broadcasting - IPO (D023066) | 0 | - | - | - | 29,339 | 7,333 | - | 92,954 | 43,804 |
| Total Equity Underwriting | Salem Communications - secondary offering (3Q 02) (D024428) | 0 | - | - | - | 9,909 | - | - | 9,909 | - |
| | Vivendi Universal - disposal of US stakes (D025431) | 25 | - | 9,909 | - | 1,239 | - | - | 2,973 | - |
| | | | - | 9,909 | - | - | - | - | 9,909 | 2,477 |
| | | | - | - | - | 14,120 | - | - | 24,029 | 2,477 |
| | | | - | - | - | - | - | - | 24,029 | 2,477 |
| Total Corporate Finance Product | | | 16,052 | 50,138 | 7,432 | 45,659 | 52,071 | - | 171,382 | 52,821 |

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FRANCHISE - REVENUE & PIPELINE BY IND & DIR

2002-12-11 (Wed)

EUROS IN 000'S

NA Media

| BANKER | DEAL | PROB | NOV FRANCHISE VALUE | YTD NOV FRANCHISE VALUE | DEC FRANCHISE VALUE | 2002 FRANCHISE PIPELINE | FRANCHISE FUTURE PIPELINE |
|-------------------|---|------|------------------------|-------------------------------|------------------------|----------------------------|---------------------------------|
| Amberg, Jeffrey | Aurelia Communications - general advisory (D012858) | 0% | - | 1,032 | - | - | 2,973 |
| | Citadel Broadcasting - IPO (D023066) | 0% | - | - | - | - | - |
| | Cumulus Media - secondary offering (Q2 02) (D022516) | 25% | - | 5,134 | - | - | 6,738 |
| | DirectTV USA - bridge financing (4Q 02) (D020076) | 50% | - | - | - | - | 18,629 |
| | DirectTV USA - bridge financing (4Q 02) (D020076) | N/A | - | - | - | - | - |
| | EchoStar - General Advisory (Vivendi) (D016541) | N/A | - | 8,586 | - | - | - |
| | EchoStar - General Advisory (Hughes Electronics) (D016727) | 0% | - | (538) | - | - | - |
| | EchoStar - acq advisory and financing (GM - HE) (D014801) | N/A | - | (145) | - | - | 7,432 |
| | EchoStar - acq advisory and financing (GM - HE) (D014801) | 50% | - | - | - | - | 34,285 |
| | EchoStar - acq advisory and financing (GM - HE) (D014801) | N/A | - | 2,206 | - | - | 3,458 |
| | Emmis Communications - Block Trade (Q2 02) (D021869) | 25% | - | - | - | - | 12,138 |
| | Emmis Communications - acq of Fisher Communications (D027038) | 25% | - | - | - | - | - |
| | Emmis Communications - general advisory (Project Football) / Football (D026447) | N/A | - | 1,152 | - | - | - |
| | Entertainment Communications - HY offering (1Q 02) (D020688) | N/A | - | 4,553 | - | - | - |
| | Entertainment Communications - secondary offering (1Q 02) (D020128) | N/A | - | 5,480 | - | - | - |
| | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015859) | N/A | - | 5,980 | - | - | - |
| | Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015859) | N/A | - | (4,721) | - | - | - |
| | MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494) | N/A | 65 | 65 | - | - | - |
| | MediaNation - Sponsoring Agreement (D027084) | N/A | - | 85 | - | - | - |
| | Radio One - HY offering (Q2 01) (D012201) | N/A | - | 817 | - | - | - |
| Carey, Charles | Radio One - Secondary Offering (Q2 02) (D021881) | N/A | - | 243 | - | - | - |
| | Sinclair Broadcast Group - HY offering (4Q 02) (D026013) | N/A | - | 1,206 | - | - | 2,973 |
| | Sinclair Broadcasting - HY offering (4Q 01) (D016235) | 0% | - | - | - | - | - |
| | Sinclair Broadcasting - bank financing (3Q 02) (D021892) | N/A | - | 297 | - | - | - |
| | SuperRadio - general advisory (D000577) | N/A | - | 857 | - | - | 1,000 |
| | Viacom - IG offering (3Q 02) (D025878) | 75% | - | - | - | - | - |
| | Vivendi Universal Entertainment - Refinancing (D025558) | N/A | - | 1,125 | - | - | - |
| | Vivendi Universal Entertainment - Refinancing (D025558) | N/A | - | 749 | - | - | - |
| | Wendy Digital - Private Placement (Q2 02) (D013707) | N/A | - | - | - | - | - |
| | Aurora Communications - general advisory (D012858) | N/A | - | 1,032 | - | - | 7,333 |
| | Carlyle/Welsh - acq fncg for Qwest Dex West (Phase 1) / Phase 2 (D025662) | 25% | - | - | - | - | 5,845 |
| | Carlyle/Welsh - acq fncg for Qwest Dex West (Phase 1) / Phase 2 (D025662) | 25% | - | - | - | - | - |
| | Carlyle/Welsh - acq fncg for Qwest Dex East (Phase 1) / Phase 1 (D023903) | (3) | - | 4,766 | - | - | - |
| | Carlyle/Welsh - acq fncg for Qwest Dex East (Phase 1) / Phase 1 (D023903) | N/A | - | 2,860 | - | - | - |
| | Citadel Broadcasting - IPO (D023066) | 0% | - | - | - | - | 2,973 |
| | Cumulus Media - secondary offering (Q2 02) (D022916) | N/A | - | 5,134 | - | - | 12,138 |
| | Emmis Communications - general advisory (Project Football) / Football (D026447) | 25% | - | - | - | - | - |
| | Entertainment Communications - HY offering (1Q 02) (D020688) | N/A | - | 1,152 | - | - | - |
| | Entertainment Communications - secondary offering (1Q 02) (D020128) | N/A | - | 4,553 | - | - | - |
| | Leap Frog Enterprises - IPO financing (D018309) | N/A | - | 688 | - | - | - |
| Graves, Daniel B. | MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494) | N/A | 65 | 65 | - | - | - |
| | MediaNation - Sponsoring Agreement (D027084) | N/A | - | (4,721) | - | - | - |
| | NextMedia Group - HY offering (Q2 01) (D013233) | - | - | (89) | - | - | 8,323 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75% | - | - | - | - | 5,945 |
| | RH Donnelley - acq financing for Sprint Yellow Pages (D025434) | 75% | - | - | - | - | - |
| | Radio One - Secondary Offering (Q2 02) (D021881) | N/A | - | 917 | - | - | - |
| | Sinclair Broadcasting - HY offering (4Q 01) (D016235) | N/A | - | 1,206 | - | - | - |
| | Sinclair Broadcasting - HY offering (1Q 02) (D021370) | N/A | - | 536 | - | - | - |
| | Sinclair Broadcasting - bank financing (3Q 02) (D021892) | 0% | - | - | - | - | 2,973 |
| | SuperRadio - general advisory (D000577) | N/A | - | 297 | - | - | - |
| | Viacom - IG offering (3Q 02) (D025878) | N/A | - | 857 | - | - | - |
| | Adelphia Communications - HY offering (Q2 01) (D013209) | N/A | - | 68 | - | - | - |
| | Allbritton Communications - General Advisory (News Ch 8) (D020886) | N/A | - | 111 | - | - | - |
| | Allbritton Communications - HY (4Q 02) (D020406) | N/A | - | - | 2,636 | - | - |
| | Gaylord Entertainment - Project Worship / Worship (D013127) | N/A | - | 1,621 | - | - | - |
| | Gray Television - HY offering (4Q 02) (D025884) | N/A | - | 386 | - | - | - |
| | Gray Television - bank/equity financing (4Q 02) (D022657) | N/A | 15 | 5,287 | - | - | - |
| | Gray Television - bank/equity financing (4Q 02) (D022657) | N/A | - | 1,267 | - | - | - |
| | Landmark Communications - general advisory (Reidinger 2001-02) (D014724) | N/A | - | 203 | - | - | - |

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